

**B.B.A. – II<sup>nd</sup> Year**

**SEM – III & IV**

**Previous Year**

**Question Papers**

**Academic Year:**

**(2013-14 to 2017-18)**



Please Note: This set has been prepared based on the papers received to us from the Examination Cell. It may have missing papers on non-availability of the same.



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Total No. of Pages : 1

**B.B.A. (Part - II) (Semester - III) Examination, 2013**

**MANAGEMENT OF BUSINESS SERVICES**

**( Paper - I )**

**Sub. Code : 43936**

**Day and Date : Monday, 29 - 04 - 2013**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What is classification of services? [14]**

**OR**

**What is Service Marketing ? Enumerate 7 p's of Service Marketing.**

**Q2) Write short answers. (Any Two): [16]**

- a) Give the reasons for growth of Service Economy.
- b) How can we differ goods from services ?
- c) Explain the characteristics of Pricing in services.
- d) Discuss various channels in service delivery.

**Q3) Write short notes. (Any Two) : [10]**

- a) New economic policy & it's impact on service sector.
- b) Problems of service marketing
- c) People in services
- d) Elements of Physical evidence

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Total No. of Pages : 3

**B.B.A. (Part - II) (Semester - III) Examination, 2013**  
**COST & MANAGEMENT ACCOUNTING (Paper - I)**

Sub. Code : 43937

Day and Date : Tuesday, 30 - 04 - 2013

Total Marks : 40

Time : 3.00 p.m. to 5.00 p.m.

- Instructions : 1) All questions are compulsory.  
 2) Figures to the right indicate full marks.



- Q1) What is meant by 'Management Accounting'? Discuss its scope, advantages & disadvantages. [14]

OR

Prepare a Cash Budget for three months ending 30<sup>th</sup> June 2006 from the information given below :

a) Month	Sales Rs.	Materials Rs.	Wages Rs.	Overheads Rs.
February	14,000	9,600	3,000	1,700
March	15,000	9,000	3,000	1,900
April	16,000	9,200	3,200	2,000
May	17,000	10,000	3,600	2,200
June	18,000	10,400	4,000	2,300

- b) Credit terms are - Sales and debtors - 10 % sales are on cash, 50% of the credit sales are collected next month and balance in the following month.

Creditors -	Materials	2 months
	Wages	1/4 month
	Overheads	1/2 month

P.T.O.

- c) Cash and bank balance on 1<sup>st</sup> April 2006 is expected to be Rs 6000.
- d) Other relevant information are :-
- i) Plant and machinery will be installed in February 2006 at a cost of Rs. 96,000. The monthly instalment of Rs. 2000 is payable from April onwards
  - ii) Dividend @ 5% on preference share capital of Rs. 2,00,000 will be paid on 1<sup>st</sup> June.
  - iii) Advance to be received for sale of vehicles Rs. 9,000 in June.
  - iv) Dividends from investments amounting to Rs. 1,000 are expected to be received in June.
  - v) Income Tax ( advance ) to be paid in June is Rs 2,000.

**Q2) Attempt any Two of the following :-**

- a) The following data is given : [8]

	(Rs)
Selling Price	20 per unit
Variable Manufacturing costs	11 per unit
Variable Selling costs	3 per unit
Fixed factory overheads	5,40,000 per year
Fixed selling costs	2,52,000 per year

You are required to Compute :-

- i) Break - even point expressed in amount of sales in Rupees.
  - ii) Number of units that must be sold to earn a profit of Rs. 60,000 per year.
  - iii) How many units must be sold to earn a net profit of 10% of sales.
- b) From the following data Calculate :- [8]
- i) Material price variance.
  - ii) Material usage variance.
  - iii) Material Mix variance.



Raw material	Standard	Actual
X	40 units @ Rs. 50 per unit	50 units @ Rs. 50 per unit
Y	60 units @ Rs. 40 per unit	60 units @ Rs. 45 per unit
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Total	100 units	110 units

- c) What do you mean by Marginal Costing? Explain its limitations in brief. [8]

Q3) Write short notes. ( Any Two):

[10]

- Budgetary Control System
- Margine of Safety.
- Functions of Management Accounting.
- Limitations of Standard Costing.



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**B.B.A. (Part - II) (Semester-III) Examination, 2013**  
**Production Management**  
**Sub. Code : 43938**

Day and Date : Thursday 02-05-2013

Total Marks : 40

Time : 3.00 p.m. to 5.00 p.m.

- Instructions : 1) All questions are compulsory.  
 2) Figures to the right indicate full marks.

Q1) Give benefits of production planning and control and explain the main functions of PPC in detail. [14]

OR

What do you mean by plant layout? Explain in detail various types of layout.

Q2) Short Answers (Any two) [16]

- What are the objectives of production management?
- List the advantages of Plant Layout.
- Explain the procedure of Routing.
- What is Benchmarking?

Q3) Write short notes (Any two) [10]

- Functions of production management
- Production systems
- ISO-9000
- Plant maintenance organisation/techniques.



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Total No. of Pages : 1

**B.B.A. (Part - II) (Semester - III) Examination, 2013**  
**BUSINESS ECONOMICS (Paper - III) (Macro - II)**  
**Sub. Code : 43939**

Day and Date : Friday, 03 - 05 - 2013

Total Marks : 40

Time : 3.00 p.m. to 5.00 p.m.

- Instructions :
- 1) All questions are compulsory.
  - 2) Answers to the both sections should be written in one answer book.
  - 3) Figures to the right indicate full marks.
  - 4) Draw neat diagrams wherever necessary.

**Q1) Critically explain the Keynesian Theory of Employment. [14]**

OR

What is money? State the different functions of money.

**Q2) Write short answers (Any Two) [16]**

- a) State the significance of National Income data.
- b) Explain the concept of Investment Function.
- c) State the causes of Inflation.
- d) Explain the classical view of demand for money.

**Q3) Write Short Notes (Any Two) [10]**

- a) Concepts of National Income.
- b) Cash balance approach.
- c) Say's law of Market.
- d) Demand Pull Inflation.



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**B.B.A. (Part-II) (Semester-III) Examination, 2013**

**COMPUTER SCIENCE**

**E-Commerce (Paper - I)**

**Sub. Code : 43941**

**Day and Date : Monday 06 - 05- 2013**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :** 1) All questions are compulsory.  
2) Figures to the right indicate full marks.

**Q1) What is e-trading? Explain importance and advantages of e-trading. [14]**

OR

What is e-commerce ? Explain advantages and disadvantages of e-commerce. [14]

**Q2) Attempt any two [8+8]**

- What are the disadvantages of EDI?
- Write difference between paper-based and paper-less business.
- Explain advantages of B2B model.
- Write difference between traditional marketing and e-marketing.

**Q3) Write short notes on (any two) [5+5]**

- e-mail
- SNMP
- One-to-one marketing
- Types of internet providers.



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Total No. of Pages : 2

**B.B.A. (Part - II) (Semester - III) Examination, 2013**  
**ENTREPRENEURSHIP DEVELOPMENT (PAPER -I)**  
**Sub. Code : 43942**

Day and Date : Tuesday, 07 - 05 - 2013

Total Marks : 40

Time : 3.00 p.m. to 5.00 p.m.

- Instructions : 1) All questions are compulsory.  
2) Figures to the right indicate marks.



**Q1)** What is meant by small and Medium Entreprices? Explain these characteristics. [14]

OR

What is Entrepreneur? Explain the role of Entrepreneurs in the Economic development.

**Q2)** Write short answers (Any two): [16]

- What are the recent trends in the development of women Entrepreneurship in India?
- Explain the obstacles in Entrepreneurial growth.
- Discuss the problems of women Entrepreneurs.
- Explain the objectives and functions of Small Industries Development Banks of India (SIDBI)

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Q3) Write short note (Any two):

[10]

- a) Explain the Thomas Cochranz & Peter Drucké's Theories of Entrepreneurship.
- b) Entrepreneurs V/s Manager.
- c) Self Help Groups.
- d) DIC





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B.B.A. (Part - II) (Semester - III) (Revised) Examination, Nov. - 2013  
**MANAGEMENT OF BUSINESS SERVICES. (Paper - I)**  
Sub. Code : 43936

Day and Date : Monday, 25 - 11 - 2013  
Time : 3.00 p.m. to 5.00 p.m.

Total Marks : 40

- Instructions : 1) All questions are compulsory.  
2) Figures to the right indicate full marks.

Q1) What is 'service'? Differentiate between goods and services. [14]  
OR

Define 'service'. Describe various basis in classification of services.

Q2) Write short answers (any two) :

[2 × 8 = 16]

- What is product in services?
- Give various pricing methods in service.
- What is promotion and communication in services.
- Explain problems in service marketing

Q3) Write short notes (any two) :

[2 × 5 = 10]

- Product policy in Banking services
- New economic policy and service sector.
- Recent Trends in Banking services.
- Customer care in Hotel services.



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**BBA (Part - II) (Sem. - III) Examination, Nov. - 2013**  
**COST AND MANAGEMENT ACCOUNTING (Paper - I)**  
**Sub. Code : 43937**

Day and Date : Tuesday, 26 - 11 - 2013

Total Marks : 40

Time : 3.00 p.m to 5.00 p.m.

- Instructions : 1) All questions are compulsory.  
 2) Figures to the right indicate full marks.

**Q1)** A company producing a single article sells it at Rs. 10 each. The marginal cost of production is Rs. 6 and fixed cost is Rs. 400 per annum. You are asked to calculate the following : [14]

- Profit / Volume Ratio
- The Break - Even sales
- The sales to earn profit of Rs. 500.
- Profit at sales of Rs. 3000.



OR

What do you understand by Management Accounting? State and explain any four functions of Management Accounting.

**Q2)** Write short answers (any two) :- [16]

- Distinguish between Management Accounting and Cost Accounting.
- Write and explain the steps involved in the preparation of cash budget.
- Prepare a cash budget for the quarter - ended 30<sup>th</sup> sept. 2007 based on the following information.

Cash in bank on 1 <sup>st</sup> July 2007	Rs. 25,000
Salaries and wages estimated monthly	Rs. 10,000
Interest payable - August 2007	Rs. 5,000

Particulars	June (Rs.)	July (Rs.)	August (Rs.)	September (Rs.)
Estimated cash sales	-	1,40,000	1,52,000	1,21,000
Credit sales	1,00,000	80,000	1,40,000	1,20,000
Purchases	1,60,000	1,70,000	2,40,000	1,80,000
Other expenses payable in same month	-	20,000	22,000	21,000

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**B.B.A. (Part - II) (Semester - III) (Revised) Examination, Nov. - 2013**  
**PRODUCTION MANAGEMENT (Paper - I)**

**Sub. Code : 43938**

**Day and Date : Wednesday, 27 - 11 - 2013**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

**Instruction : All questions are compulsory.**

**Q1) Give the concept production management. Discuss functions and importance of production management. [14]**

OR

What is plant Layout? Explain types of plant layout.



**Q2) Write short answers (any two) :**

**[16]**

- Explain recent trends in production management.
- Discuss factors affecting factory location.
- What is routing, scheduling, dispatching and follow - up in PPC?
- What is Benchmarking?

**Q3) Write short notes (any two) :**

**[10]**

- Production systems.
- Factory building.
- Objectives of PPC
- Plant maintenance.



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**BBA (Part - II) (Semester - III) Examination, Nov. - 2013**  
**BUSINESS ECONOMICS (Paper - III)**  
**Sub. Code : 43939**

**Day and Date : Thursday, 28 - 11 - 2013**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.
  - 3) Answers to the both sections should be written in one answer book.
  - 4) Draw neat diagram wherever necessary.

**Q1) Explain the Product and Expenditure method of measurement of National Income. [14]**

OR

Critically explain the J.B. Say's Law of market.



**Q2) Write short answers (Any two) :**

**[16]**

- a) State the functions of money.
- b) What are the causes of deflation?
- c) Explain the Nature and Scope of Macro economics.
- d) State cash balance approach.

**Q3) Write short notes (Any two) :**

**[10]**

- a) Different concepts of National Income.
- b) Keynesian approach of Demand for money.
- c) Consumption function.
- d) Cost Push inflation.



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**B.B.A. (Part - II) (Semester - III) Examination, Nov. - 2013**  
**STATISTICAL TECHNIQUES FOR BUSINESS (Paper - I)**

**Sub. Code : 43940**

**Day and Date : Friday, 29 - 11 - 2013**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.
  - 3) Graph paper will be supplied on request.
  - 4) Use of non programmable calculator is allowed



**Q1) Attempt any two :**

**[14]**

- a) Define statistics. Distinguish between primary data and secondary data.
- b) Define mean and mode. Calculate mean and mode from the following data.

No. of Children (x)	1	2	3	4	5	6	7
No. of Families (f)	7	9	25	22	18	11	8

- c) Define spearman's rank correlation co-efficient and find it for following data.

Values of x	43	34	36	50	45	43	42
Values of y	112	115	120	110	108	113	101

**Q2) Attempt any Two :**

**[16]**

- a) Following data gives number of catches taken by Dhoni and Kartik behind the wickets. Find, who is consistent in the matter of taking catches?

Catches taken by	Dhoni	4	5	3	4	2
	Kartik	1	0	4	4	1

- b) What is an less than ogive curve? Draw a less than ogive curve from the following data and hence determine median from it.

marks	0-10	10-20	20-30	30-40	40-50	50-60
No. of students	3	9	15	30	18	5

c) State the equations of two regression lines.

From 10 observations on price (x) and supply (y) of a commodity the following data were obtained.

$$\Sigma x = 130, \Sigma y = 220, \Sigma x^2 = 2288, \Sigma xy = 3467.$$

Compute the equation of the line of regression of y on x and estimate the supply when price is 16 units.

d) Define median and state its merits and demerits. Compute the values of mean and median for the following data.

class	10-20	20-30	30-40	40-50	50-60
Frequency	7	9	15	11	8

Q3) Attempt any two :

[10]

a) State the relationship between mean, median and mode. Use it to find mean, if median is 43 and mode is 40.

b) Define M.D. about mean. Find M.D. about mean for the following observations.

35, 31, 29, 63, 55, 72, 37.

c) Define correlation coefficient between two variables x and y. Calculate the correlation coefficient between x and y for the following data and comment on your result.

x	3	5	4	6	2
y	3	4	5	2	6



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**B.B.A. (Part - II) (Semester - III) Examination, Nov. - 2013**

**E-COMMERCE (Paper - I)**

**Sub. Code : 43941**

**Day and Date : Saturday, 30 - 11 - 2013**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicates full marks.

**Q1) What is e-commerce? Explain advantages and disadvantages of e-commerce. [14]**

**OR**

**What is EDI? Explain its different application areas in detail.**

**Q2) Attempt Any Two : [8+8]**

- a) Explain different services provided by internet.
- b) Discuss traditional marketing and E-marketing.
- c) Write the different actions taken for implementation of EDI?
- d) Explain different E-banking operations?

**Q3) Write short notes on (Any Two) : [5+5]**

- a) Business to consumer commerce.
- b) Factors influencing the Choice of EDI software.
- c) E-mail.
- d) Advantages of E-trading.



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Total No. of Pages : 1

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BBA (Part - II) (Semester - III) Examination, Dec. - 2013  
ENTREPRENEURSHIP DEVELOPMENT

Sub. Code: 43942

Day and Date : monday, 2 - 12 - 2013

Time : 3.00 p.m. to 5.00 p.m.



Total Marks : 40

- Instructions : 1) All questions are compulsory.  
2) Figures to the right indicate full marks.

Q1) Explain the factors which affecting Entrepreneurial growth. [14]

OR

Explain the functions & growth of women Entrepreneurship in India.

Q2) Write short answers (Any Two) : [2 × 8 = 16]

- What is small & medium Enterprise? Explain the problems of small & medium Enterprise.
- Explain the sehumpeter & peter ormkes theories of Entrepreneurship.
- Discuss the characteristics of Entrepreneurs.
- Discuss the concept of women Entrepreneurship. And suggest Remedial measures to promote women Entrepreneurs.

Q3) Write short note (Any two) : [2 × 5 = 10]

- Evolution of the concept of Entrepreneurs.
- Obstacles in Entrepreneurial growth.
- Write a note on SIDBI.
- Self Help Groups.

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**B.B.A. (Part - II) (Semester - III) (Revised) Examination, April - 2014**  
**MANAGEMENT OF BUSINESS SERVICES**  
**Sub. Code : 43936**

**Day and Date : Thursday, 03 - 04 - 2014**  
**Time : 3.00 p.m. to 5.00 p.m.**

**Total Marks : 40**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) Give importance of services and discuss impact of New Economic Policy on Service sector. [14]**

OR

What is 'service concept'? Differentiate between goods and services. With suitable examples.

**Q2) Write short answers (Any - Two) [16]**

- a) Briefly explain salient features of services.
- b) What is mean by 7 p's in service marketing.
- c) Describe Promotion-mix in services.
- d) Give problems or challenges faced in service marketing.



**Q3) Write short notes (Any - Two) [10]**

- a) Various pricing strategies/ techniques used in services.
- b) Physical Evidence in services.
- c) Scope and importance of Management of Banking services.
- d) Indirect distribution channel in services.





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**B.B.A. (Part - II) (Semester - III) Examination, April - 2014**  
**COST AND MANAGEMENT ACCOUNTING (Paper - I)**  
**Sub. Code : 43937**

Day and Date : Friday, 04 - 04 - 2014  
Time : 3.00 p.m. to 5.00 p.m.

Total Marks : 40

- Instructions :
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

Q1) A company is expecting to have Rs.25000 cash in hand on April 2012 and it requires you to prepare as estimate of cash position during the three months, April to June 2012. The following information is supplied to you. [14]

<u>Months</u>	<u>Sales</u>	<u>Purchases</u>	<u>Wages</u>	<u>Expenses</u>
Feb	Rs.70,000	Rs.40,000	Rs.8,000	Rs.6,000
March	80,000	50,000	8,000	7,000
April	92,000	52,000	9,000	7,000
May	1,00,000	60,000	10,000	8,000
June	1,20,000	55,000	12,000	9,000

Other information

- a) Period of credit allowed by suppliers: two months.
- b) 25% of sales is for cash and the period of credit allowed to customers for credit  
Sales : one month.
- c) Delay in payment of wages and expenses: one month.
- d) Income tax Rs.25,000 is to be paid in June 2012.

OR

Define Management Accounting? Discuss the functions & scope of Management Accounting? [14]

Q2) Write Short Answers (2 out of 4) [16]

- a) The Price and cost structure of a product in a company are as follows.

Selling Price	Rs.30 Per Piece
Variable Cost	Rs.9 Per Piece

P.T.O.

Fixed cost are :-

Manufacturing	Rs.2,25,000 per annum
Administrating	Rs. 36,000 per annum
Selling	Rs. 39,000 per annum

- i) Compute B.E.P in units
  - ii) Compute B.E.P in value(Rs.)
  - iii) In order to make a profit of Rs.60,000, what should be the level of sales? (In Rs.).
- b) The following information is given in respect of a materials
- |                   |   |                |
|-------------------|---|----------------|
| Standard Quantity | : | 1,000 units    |
| Actual Quantity   | : | 1,040 units    |
| Standard Price    | : | Rs.20 Per unit |
| Actual Price      | : | Rs.22 Per unit |
- Calculate: i) Material Cost Variance  
 ii) Material Price Variance  
 iii) Material Usage Variance
- c) What are the objectives of Budgetary Control?  
 Explain the operation of Budgetary Control?
  - d) Define the term marginal costing and Explain the Basic characteristics of marginal costing.

Q3) Write Short Notes (2 out of 4)

[10]

- a) Write any five differences between Management Accounting and Financial Accounting.
- b) Discuss in brief the advantages of Standard Costing.
- c) Types of Budgets
- d) Explain the term contribution, P.V. ratio & B.E.P.



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**B. B. A. (Part - II) (Semester - III) (Revised) Examination, April - 2014**  
**PRODUCTION MANAGEMENT (Paper - I)**  
**Sub. Code : 43938**

**Day and Date : Monday, 07 - 04 - 2014**  
**Time : 3.00 p.m. to 5.00 p.m.**

**Total Marks : 40**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) Define the term production management. Explain scope, importance and functions of production management. [14]**

OR

Give importance of plant layout. Explain the factors affecting plant layout.

**Q2) Write short answers (any two) [16]**

- a) Discuss various production systems.
- b) What is factory building?
- c) Explain factors affecting factory planning.
- d) Give classification of plant maintenance activities.

**Q3) Write short notes (any two) [10]**

- a) Objectives Plant Layout.
- b) PPC Functions.
- c) Six sigma. ( $6\sigma$ )
- d) Organization for Plant Maintenance Department.



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**B.B.A. (Part - II) (Semester - III) Examination, April - 2014**  
**BUSINESS ECONOMICS (Macro) (Paper - III)**  
**Sub. Code : 43939**

Day and Date : Wednesday, 9 - 04 - 2014  
 Time : 3.00 p.m. to 5.00 p.m.

Total Marks : 40

- Instructions :
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.
  - 3) Draw neat diagrams wherever necessary.

Q1) State the different concepts of National Income. [14]

OR

Critically explain the Transaction Approach of Value of Money.

Q2) Write short Answers (Any Two): [16]

- a) Explain the J.B. Say's Law of Market.
- b) What are the causes of inflation?
- c) State the scope of Macro Economics.
- d) Explain the product method of measurement of National Income.

Q3) Write short Notes (Any Two): [10]

- a) Functions of Money.
- b) Investment Function.
- c) Deflation.
- d) Significance of National Income Data.



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**B.B.A. (Part - II) (Semester - III) Examination, April - 2014**  
**STATISTICAL TECHNIQUES FOR BUSINESS (Paper - I)**  
**Sub. Code : 43940**

**Day and Date : Thursday, 10 - 04 - 2014**  
**Time : 3.00 p.m. to 5.00 p.m.**

**Total Marks : 40**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.
  - 3) Graph paper will be supplied on request.
  - 4) Use of non programmable calculator is allowed.



**Q1) Attempt any Two:**

**[14]**

- a) Define the terms (i) Sample (ii) Sampling  
Explain SRSWR and SRSWOR.
- b) The following information about employees of two factories is given

	Factory A	Factory B
Number of employees	50	100
Mean wage in Rs. Per month per employees	120	85
Variance of the wages per month per employees	9	16

Find combined variance and combined C.V. of two factories A and B together

- c) Define Spearman's rank correlation coefficient. Find rank correlation coefficient and comment on your result.

X	51	34	50	56	50
Y	34	50	42	50	55

**Q2) Attempt any Two:**

**[16]**

- a) Explain in brief the construction of a less than Ogive curve.

Draw a less than Ogive curve from the following data and hence determine Median.

Age (in years):	20-25	25-30	30-35	35-40	40-45	45-50	50-55	55-60
No. of workers	18	32	45	60	50	36	25	14

*P.T.O.*

- b) State the relation between correlation coefficient and regression coefficients and verify them by using following data.

X	2	3	4	7	6
Y	10	7	3	1	2

- c) Define Standard Deviation (S.D.) and Coefficient of Variation (C.V.). The following is the record of number of wickets taken by a bowler.

No. of wickets in each match	0	1	2	3	4	5
No. of matches played	10	12	15	20	7	6

Find S.D. and its coefficient for number of wickets.

- d) State the requirements of a good measure of central tendency. Obtain values of mode and mean for the following data.

Class	10-20	20-30	30-40	40-50	50-60
Frequency	7	9	15	11	8

Q3) Attempt any Two:

[10]

- a) Define A.M. The mean of 50 items is 100. At the time of calculations two items 180 and 80 were wrongly taken as 100 and 10. Find the correct value of mean.
- b) Interpret if  $r = +1$ ,  $r = -1$ ,  $r = 0$ , where  $r$  is correlation coefficient.
- c) Obtain the value of M.D. about mean and its coefficient from the following data.

x	2	3	4	5	6	7	10
f	5	10	15	6	4	3	2



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**Total No. of Pages : 1**

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**B.B.A. (Part-II) (Semester-III) Examination, April - 2014**  
**COMPUTER**  
**E-Commerce (Paper-I)**  
**Sub. Code : 43941**

**Day and Date : Friday, 11-04-2014**  
**Time : 3.00 p.m. to 5.00 p.m.**

**Total Marks : 40**

- Instructions :**
- 1) All questions are compulsory.**
  - 2) Figures to the right indicate full marks.**

**Q1) What is internet? Explain need of internet and services provided by it. [14]**

**OR**

**What is E-trading? Explain importance and advantages of E-trading.**

**Q2) Attempt Any Two:**

**[8 + 8 = 16]**

- a) What are the different benefits of E-Commerce?
- b) Explain the concept of EDI in detail.
- c) Write the difference between traditional marketing and e-marketing.
- d) Explain any two internet protocols in detail?

**Q3) Write short notes on (Any Two):**

**[5 + 5 = 10]**

- a) B2B.
- b) Application areas for EDI.
- c) E-banking.
- d) Marketing issues in E-marketing.



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Seat No.	
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**B.B.A. (Part-II) (Semester-III) Examination, April - 2014**  
**ENTREPRENEURSHIP DEVELOPMENT (Paper-I)**  
**Sub. Code : 43942**

**Day and Date : Saturday, 12-04-2014**  
**Time : 3.00 p.m. to 5.00 p.m.**

**Total Marks : 40**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What is Entrepreneurial growth? Explain the factors affecting Entrepreneurial growth. [14]**

OR

- a) Explain the concept of women Entrepreneurship. Explain the functions of women Entrepreneurship. [7]
- b) Discuss the development of women Entrepreneurs in recent trends. [7]

**Q2) Write short answers on (Any Two): [2 x 8 = 16]**

- a) Explain the obstacles in Entrepreneurial growth.
- b) Explain the types of Entrepreneurs.
- c) Explain the important role of small and medium industries.
- d) Discuss the concept & characteristics of Entrepreneurship

**Q3) Write short notes on (Any Two): [2 x 5 = 10]**

- a) DIC.
- b) Growth of women Entrepreneurship in India.
- c) Thomas Cochranz theory of Entrepreneurship.
- d) Entrepreneur V/s intrapreneur.

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Total No. of Pages : 1

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**B.B.A (Part - II) (Semester - III) Examination, November - 2015**  
**MANAGEMENT OF BUSINESS SERVICES (Paper - I)**  
**Sub. Code : 43936**

Day and Date : Wednesday, 18 - 11 - 2015

Total Marks : 40

Time : 12.00 noon.to 2.00 p.m.

- Instructions: 1) All questions are compulsory.  
2) Figures to the right indicates marks.

Q1) What is service marketing? Explain the 7 Ps in service marketing. [14]

OR

Explain the concept, scope & importance of Hotel services. And discuss very of Hotal services.

Q2) Write short answers any two of the following. [2 × 8 = 16]

- Explain the various classification of services.
- Define Banking? Explain the need and importance of Banking services.
- Define service product? Discuss the service branding.
- Explain the recent trends in banking.

Q3) Write short note any two. [2 × 5 = 10]

- Growth and development of service center in India.
- H.R.M and customer care
- Management of Hotel services in India.
- Problems in service marketing.

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Seat No.	
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**B.B.A (Part - II) (Semester - III) Examination, November - 2015**  
**COST AND MANAGEMENT ACCOUNTING (Paper - I)**

**Sub. Code : 43937**

**Day and Date : Thursday, 19 - 11 - 2015**

**Total Marks : 40**

**Time : 12.00 noon.to 2.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1)** Company A and company B, both under the same management, make and sell the same type of product. Following information is provided.

Particulars	Company A	Company B
Sales	300000	300000
Variable cost	240000	200000
Fixed cost	30000	70000
Profit	30000	30000

You are required to calculate:

- a) Break even point for each company
- b) Sales volume to earn a profit of Rs. 10000 for each company.
- c) Profit or loss when-sales are Rs. 5,00,000 for both the company's. [14]

OR

Explain the concept of Marginal costing and state the various decisions taken with the help of marginal costing Analysis.

**P.T.O.**



Q2) Solve Any Two.

- Distinguish between Management Accounting and financial Accounting.
- What do you mean by standard costing? Write the advantages and limitations of standard costing system.
- 'X' Ltd. is considering the purchase of a new machine. Two alternatives are available having cost price Rs.200000 each. The following inflows are expected during the five years.

Year	Machine A	Machine B
1	20000	60000
2	60000	80000
3	80000	100000
4	120000	60000
5	80000	40000

The company is expecting 10% return on its capital. The net present value of Re1 @ 10% are as under:

Year	1	2	3	4	5
P.V.factor	0.909	0.826	0.751	0.683	0.620

You are required to appraise the proposal on the basis of -  
payback period

Net present value method

Profitability Index method.

- What is Break even Analysis? State the assumptions of Break even point Analysis.

Q3) Write short Notes (Any two).

[2 × 5 = 10]

- Functions of Management Accounting
- Master Budget
- Setting of standards
- Objectives of Budgetary control



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Seat  
No.**B.B.A (Part - II) (Semester - III) Examination, November - 2015****PRODUCTION MANAGEMENT****Sub. Code : 43938****Day and Date : Friday, 20 - 11 - 2015****Total Marks : 40****Time : 12.00 noon to 2.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1)** How do you define factory planning ? Discuss the factors, affecting factory Location. **[14]**

OR

Define production management. Evaluate scope, functions and importance of production management.

**Q2)** Write short answers (any two) **[16]**

- a) Bringout various production systems.
- b) Explain plant layout types.
- c) What is production planning and control give it's functions.
- d) Discuss classification of plant maintenance activities.

**Q3)** Write short notes (any Two): **[10]**

- a) Factory building
- b) Principles and objectives of plant layout
- c) Total Quality Management. (TQM)
- d) ISO 9000.



**XXXX**



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Total No. of Pages : 1

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**B.B.A (Part - II) (Semester - III) Examination, November - 2015**

**ENTREPRENEURSHIP DEVELOPMENT (Paper - I)**

**Sub. Code : 43942**

**Day and Date : Thursday, 26 - 11 - 2015**

**Total Marks : 40**

**Time : 12.00 noon.to 2.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicates full marks.

**Q1) What is Entrepreneurship? Explain the schumpetes, Max weber, and Thomas cochranz, theories of Entrepreneurship. [14]**

**OR**

**What do you under by Entrepreneurs? Explain the factors affecting Entrepreneurial growth.**

**Q2) Write short answers on (Any two). [2 × 8 = 16]**

- a) What is women Entrepreneurship? Explain the Recent Trends in woman Entrepreneurship.
- b) Define a small - scale industry. Describe the main problems faced by small - scale industries.
- c) Explain the Role of Entrepreneurs in the Economic development of a country.
- d) What are the main functions of SIDBI? Discuss the various types of assistances the SIDBI provides to small enterprises.

**Q3) Write short notes on (any two). [2 × 5 = 10]**

- a) Remedial Measures to promote women Entrepreneurship.
- b) Types of Entrepreneurs.
- c) Obstacles in Entrepreneurial growth
- d) Self Help Groups.

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Seat No.	
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**B.B.A (Part - II) (Semester - III) Examination, November - 2015**

**STATISTICAL TECHNIQUES FOR BUSINESS (Paper - I)**

**Sub. Code : 43940**

**Day and Date : Monday, 23 - 11 - 2015**

**Total Marks : 40**

**Time : 12.00 noon. to 2.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.
  - 3) Use of nonprogrammable calculator is allowed.
  - 4) Graph paper will be supplied on request.

**Q1) Attempt any Two.**

**[14]**

- a) Define the terms (i) sample (ii) sampling.

Explain SRSWR and SRSWOR.

- b) Define spearman's rank correlation coefficient and find it for the following data.

X	53	98	95	81	75	61	59	55
Y	47	25	32	37	30	40	39	45

- c) Following data gives the wickets taken by two players A and B in 5 matches.

wickets taken by A	4	2	0	2	5
wickets taken by B	1	2	2	4	2

Use C.V. to find who is consistent player in the matter of taking the wickets.



Q2) Attempt any Two.

- a) Explain in brief the construction of a less than Ogive curve. Draw a less than Ogive curve from the following data and hence determine median.

Age(in years)	20-25	25-30	30-35	35-40	40-45	45-50	50-55	55-60
No.of workers	18	32	45	60	50	36	25	14

- b) Define median and mode. Calculate median and mode for the following data.

wages in Rs.	30-40	40-50	50-60	60-70	70-80
No.of employee	9	13	25	11	7

- c) State equations of regression lines. Calculate correlation coefficient between price and demand using following data.

price	2	3	4	7	6
Demand	10	7	3	1	2

Also obtain equation of regression line of price on demand.

- d) Define mean Deviation (M.D) about mean. Find M. D. about median and its coefficient for the following data.

value	10	11	12	13	14
Frequency	3	12	18	12	4

Q3) Attempt any Two.

- a) Write note on scatter diagram.
- b) Define combined mean for two groups. The average income of the factory workers were Rs. 270. The mean income of 70 male workers were Rs.300. Find the mean income of 30 female workers.
- c) State requirements of a good measure of dispersion. The ages in years of 5 children in a family are

2, 3, 4, 5, 6

calculate S.D. of age.

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Seat No.	
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**B.B.A (Part - II) (Semester - III) Examination, November - 2015**

**COMPUTER**

**E-Commerce (Paper - I)**

**Sub. Code : 43941**

**Day and Date : Tuesday, 24 - 11 - 2015**

**Total Marks : 40**

**Time : 12.00 noon.to 2.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What are the different components of EDI? Explain different advantage of EDI. [14]**

OR

What is internet? How to establish connectivity on the internet?

**Q2) Attempt any two.**

**[8 + 8 = 16]**

- a) What is E-commerce and its different benefits?
- b) How to promote your E-business?
- c) What is e-trading? Explain advantages of E-trading.
- d) Discuss the importance of internet in E-Business.

**Q3) Write short notes on (Any two):**

**[5 + 5 = 10]**

- a) Factors influencing the choice of EDI
- b) Operations in E-banking
- c) Role of E-commerce
- d) E-marketing

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Seat No.	
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**B.B.A (Part - II) (Semester - III) Examination, November - 2015**

**BUSINESS ECONOMICS (Macro - I) (Paper - I)**

**Sub. Code : 43939**

**Day and Date : Saturday, 21 - 11 - 2015**

**Total Marks : 40**

**Time : 12.00 noon.to 2.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.
  - 3) Draw the diagrams wherever necessary.

**Q1) What do you mean by macro economics? Discuss its nature and scope. [14]**

**OR**

**Critically evaluate the 'Transaction Approach' as put forward by Irving Fisher.**

**Q2) Write short answers. (any two)**

**[16]**

- a) Explain the functions of money.
- b) Explain Say's Law of market.
- c) What is consumption function? Explain the factors influencing the consumption function.
- d) What do you mean by inflation? Explain demand pull inflation.

**Q3) Write short notes (any two):**

**[5 + 5 = 10]**

- a) Significance of national income data.
- b) Cash balance approach.
- c) Cost push inflation.
- d) Deflation



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Seat No.	
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**B.B.A. (Part - II) (Semester - III) Examination, April - 2016**

**MANAGEMENT OF BUSINESS SERVICES (Paper - I)**

**Sub. Code : 43936**

**Day and Date : Saturday, 30 - 04 - 2016**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1)** Explain the role and reasons for growth and development of service sector in India. **[14]**

OR

What is Service Marketing? Explain the marketing mix components in the marketing of services.

**Q2)** Write short answers (any two) : **[2 × 8 = 16]**

- a) Explain the recent trends in banking.
- b) Explain the pricing policies of Hotel Industry.
- c) Discuss the users and behavioural profile of Hotel Industry.
- d) Explain the salient features of services.

**Q3)** Write short notes (any two) : **[2 × 5 = 10]**

- a) Nature and problems in service marketing.
- b) Difference between goods and services.
- c) H.R.M. in banking services.
- d) Management of Hotel Services in India.



Seat  
No.

**B.B.A. (Part - II) (Semester - III) Examination, May - 2016**  
**COST AND MANAGEMENT ACCOUNTING (Paper - I)**  
**Sub. Code : 43937**

Day and Date : Monday, 02 - 05 - 2016

Total Marks : 40

Time : 03.00 p.m. to 05.00 p.m.

- Instructions : 1) All questions are compulsory.  
 2) Figures to the right indicate full marks.



**Q1) Define Management Accounting. Discuss functions & scope of Management Accounting. [14]**

OR

Prepare a Cash Budget for the period April to June 2014 from following data:

Month	Sales (Rs.)	Purchases (Rs.)	Wages (Rs.)
February	1,80,000	1,24,800	12,000
March	1,92,000	1,44,000	14,000
April	1,08,000	1,20,000	11,000
May	1,74,000	1,10,000	10,000
June	1,26,000	1,50,000	15,000

50% of Credit Sales are realized in the month following the sales and remaining 50% in the second month following. Creditors are paid in the month following the month of purchase. Cash at Bank on 1<sup>st</sup> April is estimated to be Rs. 25,000. Workers are paid on 1<sup>st</sup> of following month.

P.T.O.

Q2) Write short answers (Any Two):

[16]

- What do you understand by Budgetary Control. Explain objectives of Budgetary control.
- Define Marginal Costing. Explain basic characteristics of Marginal Costing.
- Following data is available regarding Product 'AXP'

Particulars	Rs. Per Unit
Selling Price	30
Material Cost	15
Labour Cost	5

Fixed Costs for Production are

Particulars	Amount (Rs.) p.a.
Manufacturing Overheads	1,25,000
Administration Overheads	15,000
Selling Overheads	10,000

Compute following:

- BEP in units.
  - BEP in value (Rs.)
  - What is the expected level of sales if profit of Rs. 50,000 is desired.
- d) From the data given below, calculate for Products P & Q:
- Material Cost Variance.
  - Material Price Variance.
  - Material Usage Variance.

Product	Standard Quantity (units)	Standard Price (Rs.)	Actual Quantity (units)	Actual Price (Rs.)
P	840	1.6	880	1.8
Q	1800	3.9	1680	4.2

Q3) Write Short Notes (2 out of 4):

- a) Types of Budgets.
- b) Differences between Management Accounting & Cost Accounting (Any five).
- c) Setting of Standards.
- d) Decision Making under Break Even Analysis.



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**B.B.A. (Part - II) (Semester - III) Examination, May - 2016**

**PRODUCTION MANAGEMENT**

**Sub. Code : 43938**

**Day and Date : Tuesday, 03 - 05 - 2016**

**Total Marks : 40**

**Time : 03.00 p.m. to 05.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicates full marks.

**Q1)** Explain the concept of production planning and control. Evaluate its functions and techniques. **[14]**

OR

Explain objectives, types and factors affecting plant layout.

**Q2)** Write short answers (Any Two): **[16]**

- a) Discuss various production systems.
- b) Describes the factors influencing factory location.
- c) What is Total Quality Management?
- d) Give classification of plant maintenance activities.

**Q3)** Write short notes (Any Two): **[10]**

- a) Recent trends in production management.
- b) Ideal factory building.
- c) Benchmarking.
- d) Organization for plant Maintenance Department.



Seat No.	
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Total No. of Pages : 1

**B.B.A. (Part - II) (Semester - III) Examination, May - 2016**

**BUSINESS ECONOMICS (Paper - III)**

**(Macro)**

**Sub. Code : 43939**

**Day and Date : Friday, 06 - 05 - 2016**

**Total Marks : 40**

**Time : 3.00 p.m. to 05.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Right side figure indicates full marks.
  - 3) If necessary draw the neat diagrams.

**Q1) Explain the meaning and different Concepts National Income. [14]**

**OR**

**Critically explain the Fisher's approach of Value of Money.**

**Q2) Write Short Answers (Any Two): [16]**

- a) Critically explain the Keynesian Theory of Employment.
- b) State the Concepts of Demand Pull and Cost Push Inflation.
- c) State the significance of National Income Data.
- d) Explain the Say's Law of Market.

**Q3) Write Short Notes (Any Two): [10]**

- a) Causes of Inflation.
- b) Social Accounting method.
- c) Cash Balance Approach.
- d) Investment Function.



Seat No.	
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Total No. of Pages : 1

**B.B.A. (Part - II) (Semester - III) Examination, May - 2016****ENTREPRENEURSHIP DEVELOPMENT (Paper - I)****Sub. Code : 43942**

Day and Date : Tuesday, 10 - 05 - 2016

Total Marks : 40

Time : 3.00 p.m. to 05.00 p.m.

- Instructions :
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1)** Define an Entrepreneur. Discuss the characteristics and function of an Entrepreneur. [14]

OR

What is meant by small and medium Industries? Explain the role and importance of small and medium enterprises.

**Q2)** Write Short Answer (Any Two): [2 × 8 = 16]

- a) What is women entrepreneurship? Explain the functions of women Entrepreneurs.
- b) Explain the role of Entrepreneurship in Economic development.
- c) Discuss the Economic and non economic factors affecting Entrepreneurial growth.
- d) Explain the role & functions of Small Industries Development Corporation Limited (SIDCL).

**Q3)** Write Short Notes (Any Two): [2 × 5 = 10]

- a) Problems of Women Entrepreneurs.
- b) Obstacles in Entrepreneurial growth.
- c) Difference between Entrepreneur & Manager.
- d) DIC.



Seat No.	
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Total No. of Pages : 2

**B.B.A. (Part - II) (Semester - III) Examination, May- 2016**  
**STATISTICAL TECHNIQUES FOR BUSINESS (Paper - I)**

**Sub. Code : 43940**

Day and Date : Saturday, 07 - 05 - 2016

Total Marks : 40

Time : 03.00 p.m. to 05.00 p.m.

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.
  - 3) Use of non programmable calculator is allowed.
  - 4) Graph paper will be supplied on request.



**Q1) Attempt any Two:**

[14]

- a) Define statistics. Explain scope of statistics.
- b) State the regression coefficients. You are given  $\bar{X}=40$ ,  $\bar{Y}=50$  S.D. for  $X = 2.5$ , S.D. for  $Y = 3.5$  and correlation coefficient = 0.8. Obtain equation of regression line of X on Y and find best estimate of X when  $Y = 45$ .
- c) Find Mean Deviation (M.D.) about mean and M.D. about median from the data given below and show that M.D. about median is less than M.D. about mean.

31, 35, 29, 63, 55, 72, 37

**Q2) Attempt any TWO:**

[16]

- a) Following data gives number of catches taken by A and B in 5 one day matches.

Catches taken by A	4	5	4	3	5
Catches taken by B	1	0	4	2	1

Find, who is consistent in the matter of taking the catches?

**P.T.O.**

b) What is an Ogive curve?

Draw a less than Ogive curve from the following data and hence determine value of median.

Marks	0-10	10-20	20-30	30-40	40-50	50-60
No. of Students	3	9	15	30	18	5

c) Define the terms : Correlation and coefficient of correlation. Obtain correlation coefficient between X and Y from the following data:

X	3	5	4	6	2
Y	3	4	5	2	6

Comment on your result.

d) Explain measure of central tendency. Find mean and mode for the following data:

Wages in Rs.	30-40	40-50	50-60	60-70	70-80
No. of workers	9	13	25	11	7

Q3) Attempt any Two:

[10]

a) Interpret, if

i)  $r = +1$ .

ii)  $r = -1$ .

iii)  $r = 0$ .



b) The average income of the factory workers was Rs. 270. The mean income of 70 male workers was Rs. 300. Find the mean income of 30 female workers.

c) For a set of 100 observations the sum is 389 and sum of squares is 2570. Find S.D. and C.V.



Seat No.	
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**B.B.A. (Part - II) (Semester - III) Examination, May - 2016**

**E-COMMERCE (Paper - I)**

**Sub. Code : 43941**

**Day and Date : Monday, 09 - 05 - 2016**

**Total Marks : 40**

**Time : 03.00 p.m. to 05.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What is E-banking? Explain various operations in E-Banking. [14]**

**OR**

**What is internet domain? Give its example.**

**Q2) Write Short Answers (Any Two): [8 + 8]**

- a) Describe action plan for implementing EDI.
- b) Write various benefits of E-commerce.
- c) Explain different uses of internet.
- d) What is EDI? Write different advantages of EDI.

**Q3) Write Short Notes (Any Two): [5 + 5]**

- a) TCP and IP protocols.
- b) B2B model.
- c) One to One Marketing.
- d) Advantages of E-Trading.





**E-303**

**Total No. of Pages : 1**

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**B.B.A. (Part - II) (Semester - III)**

**Examination, October - 2016**

**MANAGEMENT OF BUSINESS SERVICES (Paper - I)**

**Sub. Code : 43936**

**Day and Date : Monday, 24 - 10 - 2016**

**Total Marks : 40**

**Time : 12.00 noon to 2.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What is meaning and concept of services? Explain the salient features and Importance of services. [14]**

**OR**

**Explain the concept, scope and importance of Hotel Services and explain in details management of Hotel Services.**

**Q2) Write short answers (Any Two): [16]**

- a) Explain the Human Resource Management in Banking Services.
- b) Explain the promotion policies for Hotel industries.
- c) Growth and development of service sector in India.
- d) Give problems or challenges faced in Service Marketing.

**Q3) Write short notes (Any Two): [10]**

- a) New Economic Policy & its Impact on service sector.
- b) Customer care in hotel industry.
- c) Computerization in Banking Services.
- d) Physical Evidence in Services.



Seat No.	
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**B.B.A. (Part - II) (Semester - III) Examination, October - 2016**  
**COST AND MANAGEMENT ACCOUNTING (Paper - I)**  
**Sub. Code : 43937**

**Day and Date : Tuesday, 25-10-2016**

**Total Marks : 40**

**Time : 12.00 noon to 2.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What is Management Accounting? Distinguish between Cost Accounting & Management accounting. [14]**

**OR**

From the following data forecast the cash position at the end of April, May and June 2008.

Month	Sale (Rs)	Purchases(Rs)	Wages (Rs)	Miscellaneous(Rs.)
February	60,000	42,000	5,000	3,500
March	65,000	50,000	6,000	4,000
April	40,000	52,000	4,000	3,000
May	58,000	53,000	5,000	6,000
June	44,000	40,000	4,000	3,000

**Additional Information:**

- a) Sales : 10% realized in the month of sales, balance realized equally in two subsequent months.
- b) Purchases : these are paid in the month following the month of supply.
- c) Wages : 10% paid in arrears following month.
- d) Miscellaneous expenses : paid a month in arrears.
- e) Rent : Rs.1500 per month paid quarterly in advance due in April.
- f) Income Tax : first installment of advance tax Rs. 15,000 due on or before 15<sup>th</sup> June.
- g) Income from investment Rs. 3,000 received quarterly in April, July.
- h) Cash in hand : Rs. 3,000 on 1<sup>st</sup> April 2008.



**P.T.O.**

**Q2) Write short Answers (Any two)**

- a) Two companies P ltd. & Q ltd. Produce & sell the same type of product in the same market. For the year ended 31-03-2010

Particulars	P ltd.	Q ltd.
	Rs.	Rs.
Sales	3,00,000	3,00,000
Less : -		
Variable cost	2,00,000	2,25,000
Fixed cost	50,000	25,000
Estimated profit	50,000	50,000

You are required to calculate:-

Profit volume ratio (P/V ratio), breakeven point & Margin of safety of each business.

- b) A project of Rs. 5 lakhs & scrap value of Rs. 10,000. The net profit before depreciation & tax for the 5 year are expected to be

Year	Cash flow before tax & depreciation
1	1,00,000
2	1,20,000
3	1,40,000
4	1,60,000
5	2,00,000

You are required to calculate payback period assuming 50% rate of tax & depreciation on straight line method.

- c) What is Marginal Costing? Explain the term Contribution, P/V ratio, BEP, Margin of safety.
- d) What is Budgetary Control? Explain the steps in budgetary Control.

**Q3) Write Short Notes (Any Two)**

- a) Standard Costing.
- b) Master Budget.
- c) Pay Back Period.
- d) Objectives of Budgetary.



Seat No.	
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**B.B.A.(Part -II) (Semester -III)  
Examination, October - 2016  
PRODUCTION MANAGEMENT  
Sub. Code: 43938**

**Day and Date : Wednesday, 26 - 10 - 2016  
Time :12.00 Noon to 2.00 p.m.**

**Total Marks :40**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) Explain the concept production planning and control. Evaluate it's functions and techniques. [14]**

**OR**

Define production management. Explain scope, importance and functions of production management.

**Q2) Write short answers (any two):**

- a) Discuss various production systems.
- b) Explain types of Plant Layout.
- c) What is Total Quality Management?
- d) Give classification of plant maintenance activities.



**[16]**

**Q3) Write short notes (any two):**

- a) Recent trends in production management.
- b) Ideal factory building.
- c) Iso gooo.
- d) Meaning and improtance of plant maintenance.

**[10]**



Seat No.	
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**B.B.A.(Part -II) (Semester -III)  
Examination, October - 2016  
PRODUCTION MANAGEMENT  
Sub. Code: 43938**

**Day and Date : Wednesday, 26 - 10 - 2016  
Time :12.00 Noon to 2.00 p.m.**

**Total Marks :40**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) Explain the concept production planning and control. Evaluate it's functions and techniques. [14]**

**OR**

Define production management. Explain scope, importance and functions of production management.

**Q2) Write short answers (any two): [16]**

- a) Discuss various production systems.
- b) Explain types of Plant Layout.
- c) What is Total Quality Management?
- d) Give classification of plant maintenance activities.

**Q3) Write short notes (any two): [10]**

- a) Recent trends in production management.
- b) Ideal factory building.
- c) Iso gooo.
- d) Meaning and improtance of plant maintenance.



Seat No.	
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**B.B.A. (Part - II) (Semester - III)  
Examination, November - 2016  
COMPUTER  
E-Commerce (Paper - I)  
Sub. Code : 43941**

**Day and Date : Friday, 04-11-2016****Total Marks : 40****Time : 12.00 noon to 2.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What is impact of E-commerce on market? Explain different issues in E-marketing. [14]**

OR

What is use of Email? How to send and open received Emails?

**Q2) Attempt any Two:**

**[8 + 8 = 16]**

- a) What are the advantages of EDI based business?
- b) Discuss any one basic model of E-commerce.
- c) How to perform E-marketing? Give its example.
- d) What are the different services provided by Internet?

**Q3) Write short notes on (Any two):**

**[10]**

- a) Areas of E-Financing.
- b) E-commerce.
- c) Concept of Internet.
- d) Implementing EDI in business.



Seat No.	
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**B.B.A. (Part-II) (Semester-III) Examination, November-2016**  
**ENTREPRENEURSHIP DEVELOPMENT (Paper-I)**

**Sub. Code : 43942**

**Day and Date : Saturday, 05-11-2016**

**Total Marks : 40**

**Time : 12.00 noon to 2.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What is a small and medium enterprise? Explain role and problems of small and medium enterprises. [14]**

OR

Explain the concept of women entrepreneurship. Give the problems and remedial measures for development of women entrepreneurship.

**Q2) Write short answers (Any Two): [16]**

- a) Discuss the non-economic factors affecting entrepreneurial growth.
- b) Discuss in brief Peter Drucker and Schumpeter's theory of entrepreneurship.
- c) Discuss in brief the Role of SIDCO and SIDBI.
- d) Functions of women entrepreneur.

**Q3) Write short notes (Any Two): [10]**

- a) Obstacles in entrepreneurial growth.
- b) Functions of entrepreneurs.
- c) Role of entrepreneurship in economic development.
- d) Distinction between entrepreneur and manager.



Seat No.	
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**B.B.A. (Part - II) (Semester - III) Examination, May - 2017**

**BUSINESS ECONOMICS (Macro - I) (Paper - I)**

**Sub. Code : 43939**

**Day and Date : Wednesday, 03 - 05 - 2017**

**Total Marks : 40**

**Time : 03.00 p.m. to 05.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.
  - 3) Draw the diagrams wherever necessary.

**Q1) Define national income. How is it measured?**

**[14]**

**OR**

**Define money. Explain the functions of money.**

**Q2) Write short answers: (any two)**

**[16]**

- a) Explain the contribution of Milton Friedman to the Quantity theory of money.
- b) Explain Keynesian Theory of Employment.
- c) Discuss the factors affecting the investment function.
- d) What is inflation? Discuss the causes of inflation.

**Q3) Write short notes: (any two)**

**[10]**

- a) Macro economics.
- b) Consumption function.
- c) Deflation.
- d) Monetary measures to control inflation.



Seat No.	
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Total No. of Pages: 1

**B.B.A. (Part-II) (Semester-IV) Examination, 2013**

**Management of Business Service (Paper-II)**

Sub. Code : 43943

Day and Date : Thursday, 18-04-2013

Total Marks : 40

Time : 3.00 p.m. to 5.00 p.m.

Q1) What is insurance service? Explain the various marketing elements involved in marketing of insurance service.

[14]

OR

Explain the marketing of transportation services in India.

Q2) Write short answers (any two) :

[16]

- Brief the marketing mix for tourism services.
- Narrate the marketing of telecommunication services in India.
- Explain scenario of entertainment industry.
- Present position of education services in India.

Q3) Write short notes (any two) :

[10]

- Enumerate pricing in education in India.
- Narrate the types of consultancy services.
- Privatization of insurance services.
- Scope and importance of legal services.



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Total No. of Pages : 3

Seat No.

**B.B.A. (Part - II) (Semester - IV) Examination, 2013**  
**COST & MANAGEMENT ACCOUNTING (Paper - II)**  
**Sub. Code : 43944**

Day and Date : Saturday, 20 - 04 - 2013

Total Marks : 40

Time : 3.00 p.m. to 5.00 p.m.

- Instructions : 1) All questions are compulsory.  
2) Figures to the right indicate full marks.

Q1) Prepare the following statements from the balance-sheet of Geetanjali Ltd. as on 31<sup>st</sup> Dec. 2006 and 2007. You are required to prepare: [14]

- a) Schedule of changes in working capital  
b) Funds Flow statement.

Liabilities	2006 Rs.	2007 Rs.	Assets	2006 Rs.	2007 Rs.
Share capital	1,50,000	2,00,000	Goodwill	15,000	12,000
General Reserve	15,000	20,000	Buildings	1,00,000	1,42,000
Profit & Loss A/c.	15,000	12,000	Plant	35,000	40,000
Sundry Debtors	10,000	12,000	Non Trading	10,000	12,000
Provision for taxation	15,000	20,000	Investments stock	15,500	12,000
Pro-for Doubtful Debts	500	1,000	Bills Receivable	5,000	7,000
			Debtors	20,000	25,000
			Cash	5,000	15,000
	<u>2,05,500</u>	<u>2,65,000</u>		<u>2,05,500</u>	<u>2,65,000</u>

Additional Information:-

- a) Depreciation charged on plant was Rs. 10,000 and on building Rs. 7,000.  
b) Provision for taxation of Rs. 20,000 was made during the year 2007.  
c) Intrim dividend of Rs. 15,000 was paid during the year 2007.

OR

What do you mean by analysis and interpretation of financial statements? Give the formulae and significance of Liquidity and Solvency Ratios. [14]

Q2) Write Short Answers :- (Any Two)

A) The Balance Sheet of XYZ Company is given below:

Liabilities	Amt. Rs.	Assets	(Rs. In Lacs)	
			Amt. Rs.	
Equity share capital	350	Fixed Assets	500	
General Reserve	280	Investment	50	
P/LA/c. (Current year)	30	Stock	460	
Secured loan – Long term	300	Debtors	460	
Secured loan – Short term	360	Cash in hand	10	
Creditors	150	Misc. Exp. (not written off)	20	
Other Liabilities	30			
	<u>1500</u>			<u>1500</u>

Additional Information :

- From the Profit and Account Rs. 90 lacs was transferred to General Reserve during the year.
  - Interest cost amounted to Rs. 100 lacs.
  - Taxation @ 40%.
- You are required to calculate.
- Debt Equity Ratio.
  - Current Ratio.
  - Interest Coverage Ratio.



B) From the following Summerized Balance-Sheets of ABC Ltd. as at 31<sup>st</sup> Dec. 2004 and 2005, and the Income statement for the year 2005, you are required to prepare Cash flow statement.

Liabilities	2004	2005	Assets	2004	2005
	Rs.	Rs.		Rs.	Rs.
Equity Share Capital	24,000	35,000	Fixed Assets	25,000	35,000
P/LA/c.	7,000	10,000	-Depreciation	<u>-5000</u>	<u>-8000</u>
Debentures	20,000	30,000	Cash	20,000	27,000
Trade Creditors	15,000	20,000	Stock	15,000	24,400
			Trade debtors	9,000	12,000
			Dis. on Debtors	2,000	1,600
	<u>66,000</u>	<u>95,000</u>		<u>66,000</u>	<u>95,000</u>

## Income Statement for the year 2005.

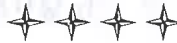
	Rs.	Rs.
Revenue		1,00,000
Less Cost of Goods sold	50,000	
Depreciation	3,000	
Interest	6,000	
Other Exp.	<u>25,000</u>	-84,000
Net Profit		<u>16,000</u>

- C) What do you mean by Report? Explain the principles of Goods Report.  
 D) Explain the Basic Concept and Significance of Human Resource Accounting.

Q3) Write Short Notes : (Any Two)

[10]

- Advantages of Ratio Analysis.
- Significance of Funds Flow Statement.
- Reports to the Top Management.
- Proforma of Schedule of Changes in Working Capital.



Seat No.	10907
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## All Subjects (Part - II) Degree Examination, 2013

## ENVIRONMENTAL STUDIES (Compulsory)

Sub. Code : 58367 / 51077 / 58368 / 58395

Day and Date : Sunday, 21 - 04 - 2013

Total Marks : 50

Time : 3.00 p.m. to 5.00 p.m.

- Instructions:
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.
  - 3) Draw neat and well labelled diagrams wherever necessary.

Q1) Answer any two of the following. [10]

- a) Energy pyramids
- b) Public awareness
- c) Nuclear energy

Q2) Give salient features of Environment Protection Act, 1986 of India. [10]

OR

Give causes and effects of ozone layer depletion.

Q3) Describe energy flow in the ecosystem with suitable model. [10]

OR

Explain causes and effects of global warming.

Q4) Write short notes on (any four) : [20]

- a) Biomass energy
- b) watershed management
- c) Soil erosion
- d) Man- wildlife conflict
- e) Consumerism and waste products
- f) Sustainable development.



## मराठी रूपांतर

- सूचना : १) सर्व प्रश्न लिहणे गरजेचे आहे.  
 २) प्रश्नांच्या उजवीकडील संख्या पूर्ण गुण दर्शवितात.  
 ३) जरूरी असेल तिथे आकृती काढणे आवश्यक आहे.

- प्र1) खालील पैकी कोणत्याही दोन प्रश्नांची उत्तरे लिहा. [10]  
 अ) उर्जेचा मनोरा  
 ब) जनजागृती  
 क) अण्विक उर्जा
- प्र2) भारतीय पर्यावरण संरक्षण कायदा १९८६ मधील प्रमुख तरतुदी सांगा. [10]  
 किंवा  
 आझोन थराच्या क्षयाची कारणे आणि परिणाम सांगा
- प्र3) परीसंस्थेतील उर्जा वहनाच्या प्रक्रियेची प्रतिकृतीव्दारे माहिती लिहा. [10]  
 किंवा  
 वैश्विक तापमानवाढीची कारणे व परिणाम स्पष्ट करा.
- प्र4) थोडक्यात टीपा लिहा (कोणत्याही चार) [20]  
 अ) जैववस्तुमानीय उर्जा  
 ब) पाणलोट क्षेत्र व्यवस्थापन  
 क) मृदेची धूप  
 ड) मानव - वन्यजीव संघर्ष  
 ई) अति उपभोग आणि टाकाऊ पदार्थ  
 फ) शास्वत विकास.



Seat No.	
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**Law, BCA, BBA, BSW (Part - II) (Semester - IV)**  
**(Annual) Examination, 2013**

**ENVIRONMENTAL STUDIES (Compulsory)**

**Sub. Code : 43950 / 43920 / 39279 / 46347**

**Day and Date : Sunday, 21 - 04 - 2013**

**Total Marks : 70**

**Time : 3.00 p.m. to 6.00 p.m.**

- Instructions:**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) Select correct answer from the given alternatives.**

**[10]**

- i) The Greenhouse effect is associated with
  - a) Grassland
  - b) Greenhouses
  - c) Carbon dioxide
  - d) Cultivated green fields.
- ii) Tropical forests occur in India in
  - a) Jammu & Kashmir
  - b) Rajasthan
  - c) Kerala & Assam
  - d) No where
- iii) The largest number of species on earth belongs to
  - a) Fungi
  - b) Angiosperms
  - c) Insects
  - d) Reptiles
- iv) Which one of the following is an abiotic component of ecosystem ?
  - a) Bacteria
  - b) Plants
  - c) Humus
  - d) Fungi
- v) Ozone gas measurement is done in \_\_\_\_\_.
  - a) Dobson
  - b) Sobson
  - c) Ozone meter
  - d) Ozone intensifier.
- vi) A primary succession on bare rock starts with
  - a) Lichen
  - b) Herbs
  - c) Trees
  - d) Animals
- vii) Food chains are part of
  - a) energy pyramids
  - b) energy cycles.
  - c) food webs
  - d) Prey- predator relationship.



**P.T.O.**



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- viii) CFC gas is used in
- |                  |                 |
|------------------|-----------------|
| a) Refrigerators | b) Incinerator  |
| c) Oven          | d) Automobiles. |
- ix) Red data book is published by
- |        |              |
|--------|--------------|
| a) WWF | b) IUCN      |
| c) UNO | d) Earthlife |
- x) Which of the following place is affected by chemical weathering ?
- |                |                    |
|----------------|--------------------|
| a) Thar Desert | b) Tibetan plateau |
| c) Leh         | d) Shiwalik Hills. |

**Q2) Answer any three of the following [15]**

- A) Explain the multidisciplinary nature of environmental science.
- B) What are the effects of over exploitation of mineral resources ?
- C) What is desertification ? Explain in detail.
- D) Which are the types of biodiversity ?
- E) Explain the major aspects of Environmental Protection Act.

**Q3) Write short notes on any three : [15]**

- A) Forest ecosystems.
- B) Ecological pyramids.
- C) Causes and effects of water pollution.
- D) Solid waste management.
- E) Urban problems related to energy.

**Q4) Discuss in detail phenomenon of global warming [10]**

OR

What are the different threats to the biodiversity ? Explain in detail.

**Q5) Explain in detail about Western Ghat as a biodiversity region. [10]**

OR

Give structure & Function of pond ecosystem.

**Q6) Explain the importance of forest resources. Also discuss about problems related to forest [10]**

OR

Give importance & methods of rain water harvesting

## मराठी रूपांतर

- सूचना : १) सर्व प्रश्न आवश्यक  
२) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्र1) दिलेल्या पर्यायापैकी योग्य उत्तर निवडा

[10]

- १) हरितगृह परिणाम ही संकल्पना खालीलपैकी या घटकाशी संबंधित आहे.
 

अ) गवताळ प्रदेश	ब) हरितगृहे
क) कार्बन डायऑक्साइड	ड) तयार केलेली हरित शेते.
- २) भारतात उष्णकटिबंधीय वने येथे आहेत.
 

अ) जम्मू आणि काश्मिर	ब) राजस्थान
क) केरळ आणि आसाम	ड) कोठेही नाही.
- ३) पृथ्वीवर सर्वात जास्त प्रजातींची संख्या यांची आहे.
 

अ) बुरशी	ब) सपुष्प वनस्पती
क) किटक	ड) सरिसृप
- ४) खालीलपैकी कोणता अजैविक घटक परिसंस्थेमध्ये असतो.
 

अ) सुक्ष्मजीव	ब) वनस्पती
क) हयुमस	ड) बुरशी
- ५) ओझोन वायूचे मोजमाप यामध्ये करतात
 

अ) डॉबसन	ब) सॉबसन
क) ओझोन मिटर	ड) ओझोन इन्टेन्सिफायर
- ६) खडकावर सुरू झालेला प्राथमिक उन्नतीक्रम यांपासून सुरू होतो.
 

अ) कवक	ब) झुडुपे
क) झाड	ड) प्राणी
- ७) अन्नसाखळी हा यांचा भाग आहे.
 

अ) ऊर्जेचा मनोरा	ब) ऊर्जेचे चक्र
क) अन्न जाळे	ड) भक्ष्य-भक्षक संबंध
- ८) सीएफसी वायूचा वापर यामध्ये करतात
 

अ) शीतकपाटे	ब) कचरा जाळणारी भट्टी
ब) भट्टी	ड) मोटारगाड्या



- १) 'रेड डाटा बुक' प्रकाशित करणारे हे आहेत.  
 अ) डब्लु डब्लू एफ्  
 ब) आय यु सी एन  
 क) युनो  
 ड) अर्थलाईफ
- १०) खालीलपैकी कोणत्या ठिकाणी रासायनिक क्षरणाचा परिणाम झाला आहे ?  
 अ) थरचे वाळवंट  
 ब) तिबेटचे पठार  
 क) लेह  
 ड) शिवालिक टेकडी.

- प्र2) खालीलपैकी कोणतेही तीन प्रश्न सोडवा. [15]  
 अ) पर्यावरणशास्त्राचे बहुविद्याशाखीय स्वरूप स्पष्ट करा.  
 ब) खनिज संसाधनाच्या अतिवापराचे परिणाम कोणते ?  
 क) वाळवंटीकरण म्हणजे काय ? स्पष्ट करा.  
 ड) जैवविविधतेचे प्रकार कोणते ?  
 इ) पर्यावरण संरक्षण कायद्याची ठळक वैशिष्ट्ये लिहा.

- प्र3) टीपा लिहा (कोणतेही तीन) [15]  
 अ) जंगल परिसंस्था  
 ब) परिस्थितीकीय मनोरे  
 क) जलप्रदुषणाची कारणे आणि परिणाम  
 ड) धनकचरा व्यवस्थापन  
 इ) ऊर्जेसंबंधीच्या शहरी समस्या



- प्र4) जागतिक तापमानवाढीची संकल्पना दीर्घ स्वरूपात स्पष्ट करा. [16]  
 किंवा  
 जैवविविधतेसंबंधित असणारी विविध संकटे कोणती ते स्पष्ट करा.

- प्र5) पश्चिम घाट : एक समृद्ध जैवविविधतेचा प्रदेश ही संकल्पना स्पष्ट करा. [10]  
 किंवा  
 तळे परिसंस्थेची रचना आणि कार्ये स्पष्ट करा.

- प्र6) जंगल संसाधनांचे महत्त्व स्पष्ट करा. तसेच जंगलांशी संबंधित समस्यांची चर्चा करा. [10]  
 किंवा  
 पर्जन्य जल संचयनाचे महत्त्व आणि त्यांच्या पद्धती कोणत्या ते लिहा.

Seat No.	
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[Total No. of Pages : 1

**B.B.A. (Part-II) (Semester - IV) Examination - 2013**  
**MATERIAL MANAGEMENT (Paper -II)**  
**Sub. Code : 43945**

**Day and Date : Monday 22-4-2013**

**Total Marks : 40**

**Time : 03.00 p.m. to 5.00 p.m.**

- Instructions:**
- All questions are compulsory.**
  - Figures to the right indicate full marks.**

**Q1) What is material management? Explain the various objectives & functions of material management. (14)**

**OR**

**What is purchase management? Discuss the functions and objectives of purchase department. (14)**

**Q2) Write short Answers (any two) (8×2=16)**

- What is classification and codification? Discuss the various benefits of classification and codification.**
- What is inventory control? Explain the objectives and importance of inventory control.**
- What is material planning? Explain the material requirement planning (MRP).**
- Explain the material handling equipment.**

**Q3) Write short notes (any - two) (5×2=10)**

- ABC Analysis**
- Functions of store**
- Inventory costs.**
- Importance and scope of materials handling.**



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Total No. of Pages : 1

**BBA (Part-II)(Semester-IV)**  
**Business Economics(Macro)(Paper-II) Examination, 2013**  
**Sub. Code : 43946**

Day and Date : Tuesday 23 - 04 - 2013

Total Marks : 40

Time : 3.00 p.m. to 5.00 p.m.

Instructions : 1) All Questions are compulsory  
2) Figures to the right indicate full marks

- Q1) Explain the Hawtrey's Theory of Business cycle. [14]  
OR  
Discuss the meaning and objectives of Monetary policy.
- Q2) Write short notes (any TWO). [16]  
a) State the merits and demerits of Direct taxes.  
b) Explain the importance of Economic Growth.  
c) State the phases of Trade cycle.  
d) Write a note on Budgetary policy.
- Q3) Write short notes (any TWO). [10]  
a) Causes of increasing public expenditure.  
b) Sources of Growth.  
c) Effects of Deficit Finance.  
d) Scope of Public Finance.



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**B.B.A.(Part-II) (Semester-IV) Examination, 2013**  
**STATISTICAL TECHNIQUES FOR BUSINESS (Paper-II)**  
**Sub. Code : 43947**

Day and Date; Thursday 25-04-2013

Total Marks :40

Time : 3.00 p.m. to 5.00 p.m.

- Instructions : 1) All questions are compulsory.  
 2) Figures to the right indicate full marks.  
 3) Graph paper will be supplied on request.  
 4) Use of non programmable calculator is allowed.



Q1) Attempt any Two:

[14]

- a) Explain the method of Moving Averages. Find the progressive averages from the following:

Year	2003	2004	2005	2006	2007	2008	2009	2010	2011
Profit	213	227	212	250	270	230	175	190	200

- b) Explain the terms (i) product control (ii) process control, in S.Q.C.

Find the control limits for np - chart from the following data.

Sample No. (each of 100 items)	1	2	3	4	5	6	7	8	9	10
No. of defectives	10	14	7	7	9	10	8	18	9	14

- c) Define Index Number. What are uses of index number? State the problems involved in the construction of index numbers.

Q2) Attempt any Two:

[16]

- a) Define Time series and state its components.

Calculate 3 yearly moving averages from the following data.

Year	1	2	3	4	5	6	7	8	9	10
Sales in lakhs	4	7	10	12	10	15	20	22	23	22

$R = \bar{R}$ ,  $R = D_4 \bar{R}$   
 $R = D_3 \bar{R}$

b) Explain how to construct a control chart for variables.

The ranges of 10 samples of size 5 are given below. Draw a range chart and comment.

Sample No.	1	2	3	4	5	6	7	8	9	10
Sample range	0.1	0.4	0.9	0.7	0.6	0.5	0.2	0.3	0.2	0.6

For  $n = 5$ ,  $D_3 = 0$ ,  $D_4 = 2.11$ .

c) State Multiplication law of probability for any two events. A problem is given to two students A and B. Probability that A solves it is  $2/3$  and B solves it is  $3/4$ . Find the probability that the problem will be solved.

d) Define Laspeyre's and Paasche's price indices. Find Laspeyre's and Paasche's price indices and hence find Fisher's price index number from the following data.

Article	Base Year		Current Year	
	Price in Rs. $P_0$	Total Value in Rs. $Q_0$	Price in Rs. $P_1$	Total value in Rs. $Q_1$
A	5	50	4	48
B	8	48	7	49
C	6	18	5	20

Q3) Attempt any Two:

a) Define mutually exclusive events.

A box contains 20 tickets marked with 1 to 20. One ticket is drawn at random. Find the probability that the number on ticket drawn is (i) multiple of 5 (ii) perfect square.

b) What is S.Q.C.? Distinguish between defects and defectives.

c) Define value index number.

Find the value index number for the following data.

Commodity	2006		2010	
	Price $P_0$	Quantity $Q_0$	Price $P_1$	Quantity $Q_1$
A	2	5 10	3	4 12
B	1	2 2	2	3 6
C	4	1 4	4	1 4

$\frac{240}{392} \times \frac{100}{120}$        $\frac{192}{343} \times \frac{100}{100}$

[10]

16

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Total No. of Pages : 1

**B.B.A. (Part - II) (Semester - IV) Examination, 2013**

**COMPUTER (Paper - II)**

**E-commerce**

**Sub. Code : 43948**

**Day and Date : Friday, 26 - 04 - 2013**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What is e-payment ? Explain three modes of payment system. [14]**

**OR**

What are the various problems and opportunities of e-commerce.

**Q2) Attempt any Two : [8 + 8 = 16]**

- a) Explain various physical style tags used in HTML.
- b) How security threats are detected and recovered ?
- c) What are the steps involved in e-payments ?
- d) Discuss future of e-commerce in INDIA.

**Q3) Write short notes on ( any Two ) : [5 + 5 = 10]**

- a) Credit card
- b) Fire wall
- c) Table Tag with its attributes
- d) Secure Socket Layer (SSL)

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Total No. of Pages : 1

**B.B.A. (Part - II) (Semester - IV) Examination, 2013**  
**ENTREPRENEURSHIP DEVELOPMENT (Paper - II)**  
**Sub. Code : 43949**

Day and Date : Saturday, 27 - 04 - 2013

Total Marks : 40

Time : 3.00 p.m. to 5.00 p.m.

- Instructions : 1) All questions are compulsory.  
2) Figures to the right indicate full marks.

**Q1)** What is search for a Business Idea ? Explain factors or sources of searching a Business Idea. [14]

OR

What is project Identification ? Explain steps in project Identification.

**Q2)** Write short answers on (any two) [2 × 8 = 16]

- Explain the need and role of EDP.
- What is partnership ? Explain the advantages and disadvantages of a partnership.
- Discribe the objectives and functions of NIESBUD.
- Prepare a project report for starting a dairy.

**Q3)** Write short note on (any two) [2 × 5 = 10]

- Explain the contribution of Laxmi Narayan Mittal (Iron and Steel)
- Features of a Joint Stock Company.
- Entrepreneurship Development Institute of India (EDII).
- Project implementation.





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Total No. of Pages : 1

Seat No.	
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**BBA (Part - II) (Semester - IV) Examination, Dec. - 2013**

**Management of Business Services (Paper - II)**

**Sub. Code : 43943**

**Day and Date : Tuesday, 3 - 12 - 2013**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What do you mean by Insurance services? Explain in detail types of Insurance services. [14]**

OR

What is Transport services? Explain in detail management of Transport services.

**Q2) Write Short Answers (Any Two) [2×8=16]**

- a) Explain the concept, scope & importance of consultancy services.
- b) Explain the marketing mix of Tourism services.
- c) Discuss the formulation of marketing mix for the Entertainment services.
- d) Write a note on the present scenario of the telecommunication services.

**Q3) Write short note (Any two) [2×5=10]**

- a) Scope and importance of education services in India.
- b) What is the need of privatisation of Insurance.
- c) Explain Rail - Road competition and co-ordination.
- d) Discuss the pricing decisions made by the consultancy services.





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Total No. of Pages : 4

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**B.B.A. (Part - II) (Semester - IV) Examination, Dec. - 2013**  
**COST AND MANAGEMENT ACCOUNTING (Paper - II)**  
**Sub. Code : 43944**

Day and Date : Wednesday, 04 - 12 - 2013

Total Marks : 40

Time : 3.00 p.m to 5.00 p.m.

- Instructions : 1) All questions are compulsory.  
2) Figures to the right indicate full marks.

Q1) Following are the Balance-Sheets of M/s Ram Vilas and Co. as on 31<sup>st</sup> March 2010, and 2011. You are required to prepare [14]

Funds flow statement and schedule of charges in working capital

	2010 Rs.	2011 Rs.
Current Liabilities		
Creditors	36,000	33,000
Bank overdraft	37,500	20,400
Provision for Taxation	9,000	12,600
Proposed Dividends	15,000	17,400
Share Capital	<u>97,500</u>	<u>83,400</u>
	2,20,000	2,44,000
Share-Premium	-	6,000
Profit and Loss A/c	3,000	3,600
Debentures	18,000	21,000
General Reserve	6,000	6,000
Provision for Depreciation	33,000	45,000
	<u>3,77,500</u>	<u>4,09,000</u>

DTA





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Balance-Sheet as on 31<sup>st</sup> March 2010

Liabilities	Amt Rs.	Assets	Amt Rs.
Share Capital	70,000	Stock	15,500
Reserve and Supply	12,000	Debtors	8,000
Bank Overdraft	3,500	Cash	22,000
Creditors	10,000	Fixed Assets	55,000
O/S Exp.	5,000		
	1,00,500		1,00,500

b) You are required to prepare 'cash flow statement' from the following information. [8]

- i) Dividends amount Rs. 7000 were paid during the year.
- ii) Plant was purchased for Rs 30,000
- iii) Goodwill amount Rs 10,000 was written off during the year.
- iv) Rs. 12,000 debentures Loan was redeemed.

Liabilities	2010	2011	Assets	2010	2011
	Rs.	Rs.		Rs.	Rs.
Share Capital	1,40,000	1,48,000	Cash	18,000	15,600
12% Debentures	24,000	12,000	Debtors	29,800	35,400
Creditors	20,720	23,680	Stock	98,400	85,400
Provision for					
Doubtful Debts	1,400	1,600	Plant	40,000	60,000
Profit and Loss A/c	20,080	21,120	Goodwill	20,000	10,000
	2,06,200	2,06,400		2,06,200	2,06,400

- c) What are Accounting Ratios? Explain the meaning and Significance of Liquidity Ratios. [8]
- d) Distinguish between cash flow statement and funds flow statement. [8]

Q3) Write short Answer (Any Two) :

- a) Classification of Ratios.
- b) Types of Reports.
- c) Advantages of Human Resource Accounting.
- d) Cash Flow statement.

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Seat No.	
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**B.B.A. (Part - II) (Semester - IV) Examination, Dec. - 2013**

**MATERIALS MANAGEMENT (Paper - II)**

**Sub. Code: 43945**

**Day and Date : Thursday, 05-12-2013**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :**
- 1) All the questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What is material planning & control. Discuss material control cycle. [14]**

OR

What is stores management? Discuss meaning, functions and stores organization.

**Q2) Write short answers : (any two) [16]**

- a) Bringout scope and importance of materials management.
- b) State objectives and importance of purchasing.
- c) Explain organization of material handling.
- d) What is VED Analysis?



**Q3) Write short notes (any two) : [10]**

- a) Benefits of material planning.
- b) Factors of material handling equipment.
- c) Meaning & objectives of inventory management.
- d) EOQ Analysis.



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Total No. of Pages : 1

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**B.B.A. (Part - II) (Semester - IV) Examination, Dec. - 2013**  
**BUSINESS ECONOMICS (Macro) (Paper - II)**  
**Sub. Code : 43946**

**Day and Date : Friday, 06 - 12 - 2013**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What are the causes of increasing public expenditure & explain its effects. [14]**

**OR**

**Explain the meaning, nature and features of Business Cycle.**

**Q2) Write short answers (any two) :**

**[16]**

- a) State the Schumpeter's theory of Business Cycle.
- b) State the objectives of Fiscal Policy.
- c) Explain the merits and demerits of Indirect Taxes.
- d) Explain the meaning and importance of Economic Growth.

**Q3) Write short notes (any two) :**

**[10]**

- a) Phases of Business Cycle.
- b) Objectives of Monetary Policy.
- c) Economic Growth and Technological Progress.
- d) Merits of Direct Taxes.



Seat No.	
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**B.B.A. (Part - II) (Semester - IV) Examination, Dec. - 2013**  
**STATISTICAL TECHNIQUES FOR BUSINESS (Paper - II)**

**Sub. Code : 43947**

**Day and Date : Saturday, 07 - 12 - 2013**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.
  - 3) Graph paper will be supplied on request.
  - 4) Use of calculator is allowed.

**Q1) Attempt any two :**

**[14]**

- a) Explain Price Index Number by average of relative method. Find price Index Number by simple aggregate method.

Commodity	A	B	C	D
Price in 2009 (in Rs.)	162	256	257	132
Price in 2011 (in Rs.)	171	164	189	145



- b) Explain the construction of mean chart.  
 c) Define : Event and probability of an event.

If  $P(A) = 0.3$ ,  $P(B) = 0.6$  and A, B are independent events, find the probability that atleast one of them will happen.

**Q2) Attempt any two :**

**[16]**

- a) State the formula for Fisher's quantity index number. Calculate Fisher's price index number from the following data.

Commodity	Base Year		Current Year	
	Price in Rs.	Value in Rs.	Price in Rs.	Value in Rs.
A	5	50	4	48
B	8	48	7	49
C	6	18	5	20

Comment on your result.

**P.T.O.**

- b) Define Time Series and state its components.  
Determine the trend values by 5 yearly moving averages from the following data.

Year	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Value	100	105	115	95	90	97	80	65	75	70

- c) Define S.Q.C and state its advantages.

From the following data construct  $\bar{X}$  - chart and give conclusion.

Sample No.	1	2	3	4	5	6	7	8	9	10
Mean	11.2	11.8	10.8	11.6	11.0	9.6	10.4	9.6	10.6	10.0
Range	7	4	8	5	7	4	8	4	7	9

For  $n = 5$ ,  $\Lambda_2 = 0.58$ .

- d) State the addition law of probability for any two events. A card is drawn from pack of 52 cards. Find the probability of getting either spade card or an ace card.

Q3) Attempt any two :

[10]

- a) Explain the determination of trend values by moving Average Method.  
b) Define value based index number and find same from the following data.

Commodity	A	B	C	D
Base year value	80	75	60	50
Current year value	120	72	60	80

- c) What is the chance that a leap year selected at random will contain 53 sundays?



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Total No. of Pages : 1

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**B.B.A. (Part - II) (Semester - IV) Examination, Dec. - 2013**

**E-COMMERCE (Paper - II)**

**Sub. Code : 43948**

**Day and Date : Monday, 09 - 12 - 2013**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What is E-commerce? Explain its different problems and opportunities in India. [14]**

**OR**

**What is E-payment? Explain different modes of pre-paid payment system.**

**Q2) Attempt any two : [8 + 8 = 16]**

- a) How the security breach are avoided, detected and recovered?
- b) Explain <FRAME> tag with its attributes.
- c) What is webpage? Explain its types.
- d) Discuss state of e-commerce in INDIA.

**Q3) Write short notes on (any two) : [5 + 5 = 10]**

- a) Instant paid payment system
- b) Areas of internet security
- c) Hyper links.
- d) Importance of website.





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Total No. of Pages : 1

Seat No.	
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- B.B.A. (Part - II) (Semester - IV) Examination, Dec. - 2013

**ENTREPRENEURSHIP DEVELOPMENT**

**Sub. Code : 43949**

Day and Date : Tuesday, 10 - 12 - 2013

Total Marks : 40

Time : 3.00 p.m. to 5.00 p.m.

- Instructions : 1) All questions are compulsory.  
2) Figures to the right indicate full marks.

Q1) What is product identification? Explain the steps in project Identification. [14]

OR

What is project report? And prepare project report for starting retail shop.

Q2) Write short answers any two : [2 × 8 = 16]

- Describe the objective & functions of NIESBUD.
- Explain the phases of EDP.
- What is identifying Business opportunity? Explain the sources of opportunities.
- What is sole trading concern? What are its advantages & disadvantages?

Q3) Write short note (any two) : [2 × 5 = 10]

- What is partnership? Explain its characteristics.
- Success story of Anand Mahindra (Mahindra & Mahindra)
- Briefly explain the life story of Narayan Murthy (Infosys).
- Entrepreneurship Development Institute of India. (E.D.I.I)





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Total No. of Pages : 1

Seat No. 4804

**B.B.A. (Part - II) (Semester - IV) Examination, April - 2014**  
**MANAGEMENT OF BUSINESS SERVICES (Paper - II)**  
**Sub. Code : 43943**

Day and Date : Thursday, 03 - 04 - 2014  
Time : 12.00 noon to 2.00 p.m.

Total Marks : 40

- Instructions :
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What are the different modes of Transport? Explain the users of Transport services & Behavioural Profile of users of the Transport services. [14]**

OR

What do you mean by consultancy services? Explain in details management of consultancy services.

**Q2) Write Short Answer (Any - Two) [16]**

- a) Explain the different components of promotion mix in the context of Insurance business.
- b) Discuss on the formulation of marketing mix for the Tourism services.
- c) Discuss the formulation of marketing mix for Telecommunication services.
- d) Explain the concept, scope and Importance of Insurance Services.

**Q3) Write short note (Any -Two) [10]**

- a) Entertainment Services.
- b) Marketing of Education.
- c) Management of Transport Service in India.
- d) Privatisation of Insurance Service.





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Total No. of Pages : 2

Seat No. 4864

**B.B.A. (Part - II) (Semester - IV) Examination, April - 2014**  
**COST AND MANAGEMENT ACCOUNTING (Paper - II)**  
**Sub. Code : 43944**

Day and Date : Friday, 04 - 04 - 2014

Total Marks : 40

Time : 12.00 noon to 2.00 p.m.

- Instructions :
- 1) All questions are compulsory.
  - 2) Figures to the right indicate marks.

Q1) From the following information, you are required to prepare funds flow statement, and statement of changes in working capital. [14]

Particulars	31-12-2010	31-12-2011
	Rs.	Rs.
Assets:- Cash	1,30,000	40,000
Debtors	1,00,000	1,60,000
Stock	2,35,000	2,55,000
Land & Buildings	5,40,000	10,20,000
Plant & Machinery	28,04,000	35,44,000
Furniture	2,10,000	2,10,000
Total	40,19,000	52,29,000
Liabilities: Creditors	3,19,000	3,65,000
Provision for dividend		2,00,000
Long term loan		5,35,000
Net worth		
Equity Capital employed	36,00,000	40,00,000
Surplus	1,00,000	1,29,000
Total	40,19,000	52,29,000

OR

What do you mean by Ratio Analysis? Explain the significance of the following ratios along with their formulae:- Current Ratio, Stock turnover Ratio,

Gross Profit Ratio, Net Profit Ratio.

Q2) Write short answers (Any Two)

- What is Reporting to management? Write the objectives of reporting to management.
- What is funds flow analysis? Write the importance of funds flow analysis.
- What is Human Resource Accounting? Write the significance of Human Resource Accounting.
- From the following information calculate Gross Profit Ratio.

Opening Stock	Rs. 25,000
Purchases	Rs. 80,000
Closing Stock	Rs. 35,000
Purchases returns	Rs. 02,000
Sales	Rs. 1,05,000
Sales returns	Rs. 05,000

Q3) Short notes (Any Two)

- Cash flow statement
- Leverage ratio
- Types of reports
- Advantages of Human Resource Accounting.



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**B.B.A. (Part - II) (Semester - IV) Examination, April - 2014**  
**MATERIALS MANAGEMENT (Paper - II) (New)**  
**Sub. Code : 43945**

**Day and Date : Monday, 07-04-2014**  
**Time : 12.00 noon to 2.00 p.m.**

**Total Marks : 40**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicates full marks.

**Q1) Clear the concept Materials Management. Explain various functions of Materials Management. [14]**

OR

What is purchasing? Discuss importance and types of purchasing.

**Q2) Short answers (Any Two) [16]**

- a) What is materials planning? Give significance.
- b) What is stores management? Give importance.
- c) Discuss organisation for materials handling.
- d) Explain meaning and components of inventory.



**Q3) Write short notes (Any Two) [10]**

- a) Material control cycle.
- b) Purchase organization.
- c) Classification and codification.
- d) ABC Analysis.



Seat  
No.

004864

**B.B.A. (Part - II) (Semester - IV) Examination, April - 2014**  
**BUSINESS ECONOMICS (Macro - II) (Paper - IV)**  
**Sub. Code : 43946**

Day and Date : Wednesday, 09-04-2014

Total Marks : 40

Time : 12.00 noon to 2.00 p.m.

- Instructions :
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.
  - 3) Draw neat diagrams wherever necessary.

Q1) Critically evaluate the Schumpeter's Theory of Business Cycle [14]

OR

What is deficit finance? State the effects of deficit finance.

Q2) Write short Answers (Any Two): [16]

- a) State meaning and objectives of fiscal policy.
- b) Explain the meaning and importance of economic growth.
- c) Explain the Hawtrey's theory of Business Cycle.
- d) State the causes of increase in public expenditure.

Q3) Write short Notes (Any Two): [10]

- a) Instruments of monetary policy.
- b) Constraints upon growth.
- c) Characteristics of Business Cycle.
- d) Indirect Taxes.



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**B. B. A. (Part - II) (Semester - IV) Examination, April - 2014**  
**STATISTICAL TECHNIQUES FOR BUSINESS (Paper - II)**

**Sub. Code : 43947**

**Day and Date : Thursday, 10-04-2014**

**Total Marks : 40**

**Time : 12.00 noon to 2.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.
  - 3) Graph paper will be supplied on request.
  - 4) Use of calculator is allowed.



**Q1) Attempt any Two:**

**[14]**

- a) What is S.Q.C.? Explain construction of Range chart.
- b) Define the terms: Event and probability of an event.

If  $P(A) = 0.2$ ,  $P(B) = 0.6$ , find  $P(A \cup B)$ , when (i) A and B are independent  
(ii) A and B are exclusive.

- c) Define Index number. State the problems involved in the construction of index numbers.

**Q2) Attempt any Two:**

**[16]**

- a) Define Time series. State the components of time series. Calculate 4- yearly centered moving averages from the following data.

Year	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Production	82	73	75	74	73	72	76	76	80	75

- b) Define Fisher's quantity index number. Find Fisher's price index number from the following data and comment.

Commodities	Price		Quantity	
	Base year	Current year	Base year	Current year
A	2	10	4	5
B	4	20	10	12
C	10	25	12	15

- c) Explain the construction of control chart for number of defectives. In certain sampling inspection, the number of defectives found in 10 samples of 100 units each are given below.  
16, 18, 11, 18, 21, 10, 0, 18, 17, 21  
Construct a np-chart and comment.
- d) Define sample space. State multiplication law of probability for two events. If a coin and a die are tossed together then write sample space and the probability of appearing head on coin and even number on die.

**Q3) Attempt any Two:**

- a) Explain the method of moving averages related to time series.
- b) Define unweighted price index number by simple aggregate method. Laspeyre's and Fisher's price indices respectively are 125 and 120 then find Paasche's price index number.
- c) What is the probability of getting exactly 53 sundays in a leap year?





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Total No. of Pages : 1

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**B.B.A. (Part-II) (Semester-IV) Examination, April - 2014**  
**COMPUTER**  
**E-Commerce (Paper-II)**  
**Sub. Code : 43948**

Day and Date : Friday, 11-04-2014  
Time : 12.00 noon to 2.00 p.m.

Total Marks : 40

- Instructions :
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What is E-Payment? Explain post-paid and prepaid payment systems. [14]**

OR

Explain legal issues involved in e-commerce in India.

**Q2) Attempt Any Two:**

**[8 + 8 = 16]**

- a) Explain structure of HTML program.
- b) How to maintain internet security?
- c) Write the difference between static and dynamic web pages.
- d) Discuss future of e-commerce in India.

**Q3) Write short notes on (Any Two):**

**[5 + 5 = 10]**

- a) Instant paid payment system.
- b) Secure Socket Layer.
- c) <FRAME> tag.
- d) State of E-commerce in India.



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**B.B.A. (Part-II) (Semester-IV) Examination, April - 2014**  
**ENTREPRENEURSHIP DEVELOPMENT (Paper-II)**

**Sub. Code : 43949**

**Day and Date : Saturday, 12-04-2014**

**Total Marks : 40**

**Time : 12.00 noon to 2.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What do you mean by Entrepreneurship Development Programmes? Explain the different phases of Entrepreneurship Development Programme. [14]**

OR

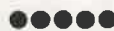
What is search for a Business Idea? Explain factors or sources of searching a Business Idea.

**Q2) Write short answers on (Any Two): [2 x 8 = 16]**

- a) What is Joint Stock Company? Discuss the features of Joint Stock Company.
- b) Explain the objectives and functions of MCED.
- c) Contribution of Dr. Vitthal Kamath (Chain of Restaurants).
- d) Prepare project report for Dairy.

**Q3) Write short note on (Any Two): [2 x 5 = 10]**

- a) Features of Co-operative Society.
- b) Briefly explain the identifying the business opportunity.
- c) Contribution of Laxmi Narayan Mittal (Iron and Steel).
- d) Project Appraisal.





**E-310**

**Total No. of Pages : 1**

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**B.B.A. (Part - II) (Semester - IV)**

**Examination, October - 2016**

**MANAGEMENT OF BUSINESS SERVICES - II (Paper - II)**

**Sub. Code : 43943**

**Day and Date : Monday, 24 - 10 - 2016**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What is consultancy services? Explain marketing mix strategy applied for consultancy services. [14]**

**OR**

**What is transport services? Enumerate marketing mix strategy in transport services.**

**Q2) Write short answers (Any Two): [16]**

- a) Explain the concept, scope & importance of Insurance Services.
- b) Discuss types of Insurance Services.
- c) Discuss the formulation of marketing mix for Tele-communication services.
- d) Explain status of Educational services in India.

**Q3) Write short notes (Any Two): [10]**

- a) Privatisation of Insurance services.
- b) Types of consultancy services.
- c) Tourism services in India.
- d) Modes of Transport.



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**B.B.A. (Part - II) (Semester - IV) Examination, October - 2016**  
**COST AND MANAGEMENT ACCOUNTING (Paper - II)**

**Sub. Code : 43944**

**Day and Date : Tuesday, 25-10-2016**

**Time : 3.00 p.m. to 5.00 p.m.**

**Total Marks : 40**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate marks.



**Q1) From the following Balance sheet and other information of Abhipra Ltd. for the years 2013 and 2014 prepare fund flow statement and statement showing changes in working capital.**

**[14]**

<u>Liabilities</u>	<u>2013</u>	<u>2014</u>	<u>Assets</u>	<u>2013</u>	<u>2014</u>
	(Rs.)	(Rs.)		(Rs.)	(Rs.)
Share Capital	2,00,000	2,50,000	Goodwill	7,500	5,000
General Reserve	10,000	25,000	Buildings	1,42,500	1,57,500
Profit & Loss a/c	15,000	50,000	Plant & Mach.	93,000	75,000
12% Debentures	2,00,000	2,35,000	Investment	75,000	75,000
Sundry Creditors	1,25,000	60,000	Stock	2,00,000	1,80,000
Bills payable	75,000	40,000	Sundry Debtors	1,50,000	1,65,000
Proposed Dividend	40,000	40,000	Cash in hand	6,250	12,500
Provision for tax	60,000	50,000	Cash at Bank	50,750	80,000
	<u>7,25,000</u>	<u>7,50,000</u>		<u>7,25,000</u>	<u>7,50,000</u>

**Additional Information:**

- a) During the year investments costing Rs. 20,000 were sold at a profit of Rs. 10,000.
- b) An interim dividend of Rs. 25,000 was paid during the year.

**P.T.O.**

- c) Income tax paid during the year Rs.60,000.
- d) Rs.15,000 was charged as depreciation on buildings.
- e) Depreciation charged on plant and Machinery Rs.9,300 show the workings clearly.

OR

Q1) Explain the concept of flow, concept of funds and funds from operation. [14]

Q2) Write short Answers (Any two) [16]

- a) What do you mean by financial statements Analysis? Explain various types of ratios to be used for the purpose of analysis of financial statements.
- b) What do you mean by Reporting? State the various objectives of Reporting to management.
- c) A company supplies the following information

Balance Sheet			
<u>Liabilities</u>	<u>Amt.</u>	<u>Assets</u>	<u>Amt.</u>
	(Rs.)		(Rs.)
Share Capital	2,00,000	Good will	1,20,000
Reserves & Surplus	58,000	Plant & Machinery	1,50,000
Debentures	1,00,000	Stock	80,000
Creditors	40,000	Debtors	45,000
Bills Payable	20,000	Cash	17,000
Other Current liabilities	2,000	Misc. Current Assets	8,000
	<u>4,20,000</u>		<u>4,20,000</u>



Sales (Credit) for the year = Rs.4,00,000

Gross profit = Rs.1,60,000

- Calculate :
- i) Current ratio
  - ii) Liquid Ratio
  - iii) Inventory turnover Ratio
  - iv) Proprietary funds to liabilities ratio

d) Following information is available from the books of standard company ltd.

	<u>2013</u>	<u>2012</u>
Profit made during the year	2,50,000	-
Income received in advance	500	600
Prepaid expenses	1,600	1,400
Debtors	80,000	95,000
Bills receivable	25,000	20,000
Creditors	45,000	40,000
Bills payable	13,000	15,000
Outstanding expenses	2,500	2,000
Accrued Income	1,500	1,200

Calculate cash flow from operations.

Q3) Write Short Answers (Any Two)

- a) Liquidity Ratios.
- b) Distinguish between cash flow statement and funds flow statement.
- c) Human Resource Accounting.
- d) Types of Reports.



[10]



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Total No. of Pages :1

**B.B.A.(Part -II) (Semester -IV)**  
**Examination, October - 2016**  
**MATERIALS MANAGEMENT**  
**Sub. Code: 43945**



**Day and Date : Wednesday, 26 - 10 - 2016**  
**Time :3.00 p.m. to 5.00 p.m.**

**Total Marks :40**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) Give the concept material management and discuss importance, scope and functions of materials management. [14]**

**OR**

**What is material Handling? Explain nature, objectives, importance and scope of material handling.**

**Q2) Write short answers (Any two): [16]**

- a) What is materials planning? Give significance.
- b) What are the objectives of purchasing? Explain functions of purchase department.
- c) What is store management? Explain stores function.
- d) What is EOQ (Economic order Quantity) Analysis.

**Q3) Write short notes (Any two): [10]**

- a) Material control cycle.
- b) Purchase organization.
- c) Classification and codification in stores management.
- d) ABC(Always Better Control)Analysis



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**B.B.A. (Part - II) (Semester - IV)**

**Examination, November - 2016**

**STATISTICAL TECHNIQUES FOR BUSINESS (Paper - II)**

**Sub. Code : 43947**

**Day and Date : Thursday, 03-11-2016**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.
  - 3) Use of nonprogrammable calculator is allowed.
  - 4) Graph paper will be supplied on request.



**Q1) Attempt any Two:**

**[14]**

- a) Describe the method of progressive averages. Find the progressive averages from the following data.

Year	2005	2006	2007	2008	2009	2010	2011	2012	2013
Profit	213	227	212	250	270	230	175	190	200

- b) Define index number. State the problems faced in the construction of index numbers.
- c) Define the terms: Sample space and probability of an event. If  $P(A) = 0.3$ ,  $P(B) = 0.4$  and  $P(A \cup B) = 0.5$  then compute

i)  $P(A \cap B)$

ii)  $P(A/B)$

**P.T.O.**

Q2) Attempt any two:

- a) Define Laspeyre's and Paasche's quantity indices. Obtain Laspeyre's and Paasche's price indices and hence Fisher's price index number from the data given below:

Article	Base year		Current year	
	Price in Rs.	Total value in Rs.	Price in Rs.	Total value in Rs.
A	5	50	4	48
B	8	48	7	49
C	6	18	5	20

- b) State multiplication law of probability for two events. If a coin and a die are tossed together then write sample space and find the probability of appearing head on coin and even number on die.
- c) Define Time series and state its components. Calculate 3 - yearly moving averages (without graph) from the given data.

Year	1	2	3	4	5	6	7	8	9	10
Sales in lakhs	4	7	10	12	10	15	20	22	23	22

- d) Explain in brief the construction of control chart. Construct the Range chart for the following data and state whether the process is under control or not. Given, for  $n = 5$ ,  $D_3 = 0$ ,  $D_4 = 2.11$ .

Sample No.	1	2	3	4	5	6	7	8	9	10
Range	7	7	4	9	8	7	12	4	11	5



Q3) Attempt any Two:

- a) Define price index number by average of relatives method (using A.M.) and compute it from the following data.

Commodity	Wheat	Milk	Sugar	Fish
Base year price	16	24	25	150
Current year price	20	26	40	200

- b) A bag contains 25 tickets with numbers 1 to 25. One ticket is drawn at random, find the probability that the number on ticket drawn is
- Multiple of 4 or 6.
  - Perfect square.
- c) Write not on chance causes and assignable causes.



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**B.B.A. (Part-II) (Semester-IV) Examination, November-2016**  
**ENTREPRENEURSHIP DEVELOPMENT (Paper-II)**

**Sub. Code : 43949**

**Day and Date : Saturday, 05-11-2016**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :**
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1) What do you mean by Entrepreneurship Development Programmes? Explain the different phases of Entrepreneurship Development Programme. [14]**

**OR**

**Discuss the concept and process of project identification.**

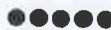
**Q2) Write short answers on (Any Two): [2 x 8 = 16]**

- a) What do you mean by Co-operative Society? Discuss the features of Co-operative Society.
- b) Define Joint Stock Company. Explain in brief features of Joint Stock Company.
- c) Contribution of Dr. Vitthal Kamath (Chain of Restaurants).
- d) Prepare project report for Dairy.



**Q3) Write short note on (Any Two): [2 x 5 = 10]**

- a) Briefly explain the identifying the business opportunity.
- b) Functions of Maharashtra Centre for Entrepreneurship Development (MCED) Aurangabad.
- c) Contribution of Laxmi Narayan Mittal (Iron and Steel).
- d) Contribution of Narayan Murthy (Infosys).



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**B.B.A. (Part - II) (Semester - IV) Examination, May - 2017**  
**BUSINESS ECONOMICS (Macro) (Paper - II)**  
**Sub. Code : 43946**

Day and Date : Wednesday, 03 - 05 - 2017

Total Marks : 40

Time : 12.00 noon to 02.00 p.m.

- Instructions :
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.
  - 3) Draw the diagrams wherever necessary.

**Q1) Explain schympeter's innovation theory of business cycle. [14]**

OR

What causes are responsible for the recent increase in public expenditure?

**Q2) Write short answers (any two) : [16]**

- a) Explain the nature and scope of public finance.
- b) Explain merits and demerits of direct taxes.
- c) What is monetary policy? Give its objectives.
- d) What is technological progress? Give its significance in economic growth.

**Q3) Write short notes (any two) : [10]**

- a) Characteristics of business cycles.
- b) Deficit financing
- c) Fiscal policy
- d) sources of growth



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